

Office Contact Information

Department of Economics
Texas A&M University, 4228 TAMU
College Station, TX 77843

Phone: (979) 862-8084
Secretary: (979) 845-7351
Fax: (979) 847-8757

Faculty Appointments:

Assistant Professor, Department of Economics, Texas A&M University, August 2008-present.

Graduate Studies:

Ph.D., Social Science, California Institute of Technology, June 2008.

M.S., Social Science, California Institute of Technology, June 2005.

Thesis Title: "Investigating Psychology-Influenced Models in Lab, Field and Theory."

Thesis Committee: Colin F. Camerer (advisor), Charles Plott, Leatt Yariv, David Grether.

Undergraduate Studies:

B.S., Economics, Ohio State University, magna cum laude, with honors and distinction, June 2003.

B.S., Actuarial Science, Ohio State University, magna cum laude, with honors, June 2003.

Research and Teaching Fields:

Research fields: Experimental Economics, Behavioral Economics, Game Theory.

Teaching fields: Game Theory, Microeconomic Theory, Behavioral Finance, Experimental Economics.

Publications (in peer-reviewed journals):

Goldfarb, Avi, Teck-Hua Ho, Wilfred Amaldoss, Alexander L. Brown, Yan Chen, Tony Haitao Cui, Alberto Galasso, Tanjim Hossain, Ming Hsu, Noah Lim, Mo Xiao, and Botao Yang. "Behavioral Models of Managerial Decision-Making." *Forthcoming, Marketing Letters*.

Brown, Alexander L., Colin F. Camerer and Dan Lovallo. "To Review or Not Review? Limited Strategic Thinking at the Box Office." *American Economic Journal: Microeconomics*, 2012, 4 (2): 1-28.

Brown, Alexander L., Charles R. Plott, and Heidi J. Sullivan. "The Nature of Collusion Facilitating and Collusion Breaking Power of Simultaneous Ascending Price and Descending Price Auctions." *Economic Inquiry*, 2009, 47 (3): 395-424.

Brown, Alexander L., Zhikang Eric Chua, and Colin F. Camerer. "Learning and Visceral Temptation in Dynamic Savings Experiments." *Quarterly Journal of Economics*, 2009, 124 (1): 197-231.

Brown, Alexander L. and John H. Kagel. "Behavior in a Simplified Stock Market: The Status Quo Bias, the Disposition Effect and the Ostrich Effect." *Annals of Finance*, 2009, 5 (1): 1-14.

Working Papers (under review):

Brown, Alexander L., Colin F. Camerer, and Dan Lovallo. "Estimating Structural Models of Limited Strategic Thinking in the Field: The Case of Missing Movie Critic Reviews." *under 3rd review, Management Science*.

Brown, Alexander L. and Hwagyun Kim. "The Interrelation of Uncertainty Resolution, Risk Preferences, and Intertemporal Substitutability: Experiment and Theory." *Under review. Journal of Finance*.

Brown, Alexander L., "Asymmetric Information." The Palgrave Encyclopedia of Strategic Management. D. J. Teece and M. Augier (eds.). *Invited Submission, under review*.

Working Papers (not yet under review):

Brown, Alexander L. and Rodrigo A. Velez. "Mechanisms for the Fair Allocations of Indivisible Goods."

Brown, Alexander L. and Colin F. Camerer. "Living in the Moment: Myopic Loss Aversion in Dynamic Decisions."

Research Ideas in Progress (papers not available):

Brown, Alexander L. and Joanna Lahey. "Small Victories: Creating Intrinsic Motivation in Savings and Debt Reduction."

Brown, Alexander L., Jonathan Meer, and Jacob Williams. "Warm Glow when Working for Charity."

Brown, Alexander L. "Myopic Loss Aversion in Experimental Earnings Reports."

Brown, Alexander L. "Endogenous Time Preferences and Personal Rules"

Grants Awarded:

- Brown, Alexander L. and John van Huyck. "Experimental Research Laboratory Program Enhancement." *Humanities and Social Sciences Enhance Research Capacity Grant, College of Liberal Arts, Texas A&M University.*
- Brown, Alexander L. "Small Victories: Examining Market-Driven Solutions in Savings and Debt Reduction Experiments." *Small Grants Program, International Foundation for Research in Experimental Economics, Tucson, AZ.*

Invited Presentations:

- TBA. University of Sydney, scheduled, May 2012.
- "An Analysis of an Envy-Free Auction." Chapman University, scheduled, March 2012.
- "An Analysis of an Envy-Free Auction." University of California, Santa Barbara, January 2012.
- "Mechanisms for a Fair Allocation of Indivisible Goods." University of Alabama, October 2011.
- "Experimental Resolution of Uncertainty with Epstein-Zin Preferences." University of Texas at Dallas, April 2011.
- "Learning and Visceral Temptation in Dynamic Savings Experiments." Cornell University, November 2008.

Conference Presentations (since 08/2008):

- "An Analysis of an Envy-Free Auction" Economic Science Association, Tucson, AZ, November 2011.
- "Mechanisms for a Fair Allocation of Indivisible Goods." Economic Science Association, Tucson, AZ, November 2010.
- "To Review or Not Review? Limited Strategic Thinking at the Box Office." 8th Triennial invitational Miami Choice Symposium, Key Largo, FL, May 2010.
- "To Review or Not Review? Limited Strategic Thinking at the Box Office." American Economic Association Meetings, Atlanta, GA, January 2010.
- "Experimental Resolution of Uncertainty with Epstein-Zin-Kreps-Porteus Preferences", Economic Science Association, Tucson, AZ, November 2009.
- "Experimental Resolution of Uncertainty with Epstein-Zin-Kreps-Porteus Preferences", Economic Science Association, Arlington, VA, June 2009.
- "Myopic Loss Aversion in Experimental Earnings Reports." Economic Science Association, Tucson, AZ, November 2008.

Disciplinary Service (since 08/2008):

- Referee, *Review of Economic Studies*, March 2012
- Referee, *American Economic Review*, October 2011, April 2011
- Referee, *Canadian Journal of Economics*, August 2011
- Referee, *Management Science*, July 2011, July 2010
- Referee, *Experimental Economics*, May 2011, June 2009
- Referee, *Economics of Education Review*, March 2011
- Reviewer, National Science Foundation Proposal, October 2009
- Referee, *Journal of Theoretical Politics*, September 2009
- Referee, *Emerging Markets Finance and Trade*, July 2009
- Referee, *Journal of Theoretical Politics*, April 2009
- Referee, *Strategic Management Journal*, February 2009